

# Connect2DOT



*"I came into this class at a crossroads and was either going to give up on the family business or get re-energized to keep going. This class and the instructors were truly amazing and helped me find my passion again. I actually landed 3 small jobs with CDOT before it was even over!"*

**Keyway Curb Company**

## Contact

**Olivia Rollene**  
Denver Metro SBDC  
(303) 620-8030  
olivia.rollene@denversbdc.org

**Cathy Kramer**  
Connect2DOT  
Program Manager  
(720) 624-6728  
cathy.kramer@state.co.us

## Connect2DOT

Connect2DOT is a CDOT program in partnership with the Colorado SBDC Network to help small businesses in highway construction and design gain knowledge, build capacity, and become more competitive and successful in contracting with CDOT and other transportation agencies.

## LEADING EDGE™ for Transportation & Construction

**Take your business to the next level!** Join the elite group of graduates that have completed this award-winning business planning course designed specifically for highway design and construction contractors.

Offered by the Denver Metro SBDC and the Colorado Department of Transportation, this 9-week course will help you determine the best growth strategy for your business and get you ready to work on projects like **CDOT Central 70** and the **National Western Center Redevelopment**. If you want to successfully perform as a contractor or consultant on government contracts, this is the first step toward building capacity and connecting with the people and resources you need to win more business.

### In this program you will:

- Create a **Business Development Plan** tailored to meet your business needs, goals, and objectives for growth.
- Focus on **increasing your business's capacity** and **getting certified** to successfully perform as a sub and prime contractor on government contracts.
- Work one-on-one with **experienced business advisors** to reach your goals.
- Gain an **introduction to industry mentors** and prime contractors and connect with community leaders, government agencies, and other support resources.
- Attend all other Denver Metro SBDC **workshops for free** during the program.
- Receive preferential consideration for the **CDOT Mentor-Protégé Program**.
- **Graduate with recognition** from CDOT, prime contractors, and more!

**Date:** March 28 – May 23, 2018 (Every Wednesday night for 9 weeks)

**Time:** 5:30 pm – 8:30 pm

**Fee:** \$650 \$322.50 deposit and FREE if you complete the class! Thanks to a CDOT scholarship, registration is now 50% off and your deposit is reimbursed when you meet graduation criteria.

**Location:** Denver Metro Chamber of Commerce, 1445 Market St., Denver CO

### Registration required!

To learn more and register for this workshop, visit the following web page: <http://www.denversbdc.org/LEFT>. If you have questions or want to discuss eligibility, please contact the Denver Metro SBDC at **(303) 620-8030**.

If you would like to learn more and meet some of the instructors, come to an **Information Session** on March 14<sup>th</sup> at 5:30pm. Visit the link above to RSVP.